

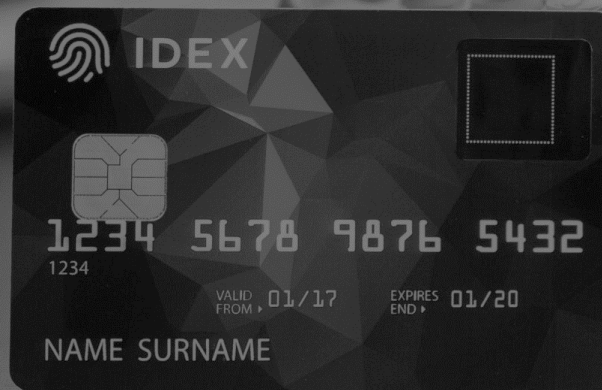
IDEX ASA PRESENTATION SECOND QUARTER 2017

10 August 2017

Hemant Mardia CEO

Henrik Knudtzon CFO

IDEX.NO



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Huge addressable market

- **Three target markets, Cards, Mobile & IoT with billion unit potential**

Unique technology

- **Flexible off-chip fingerprint sensor solutions at competitive cost**

Established international organisation

- **Leadership team of industry veterans**
- **120 staff with deep biometrics and display integration expertise**

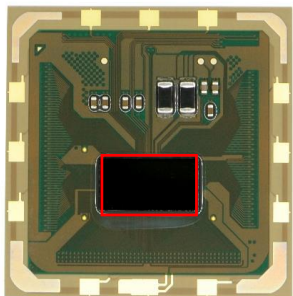
Solid financial position

- **Publicly listed on Oslo Børs**
- **Strong balance sheet with ~USD 50 million, no debt**

Extensive IP portfolio

- **221 granted and pending patents in capacitive fingerprint sensing**

Unique Differentiation (Off-chip capacitive sensors)



- Fundamental IP with significant barriers to entry
- Small silicon footprint independent of sensor array size
- IDEX architecture uniquely maintains high image quality
- Enables pioneering system level solutions



Conventional Solution (Silicon-based capacitive sensors)



- Lower technology barriers – crowded space
- Competitive for small and rigid sensors
- IDEX Cardinal sensor partnership





Strong customer pull in emerging market for biometric cards

- Flexible polymer for ISO form factor and durability
- Larger sensor critical for usability due to limited power



Infinity display transition in mobile flagships

- Larger size sensor enhances performance on back of the handset
- In-display sensing compatible with off-chip polymer technology

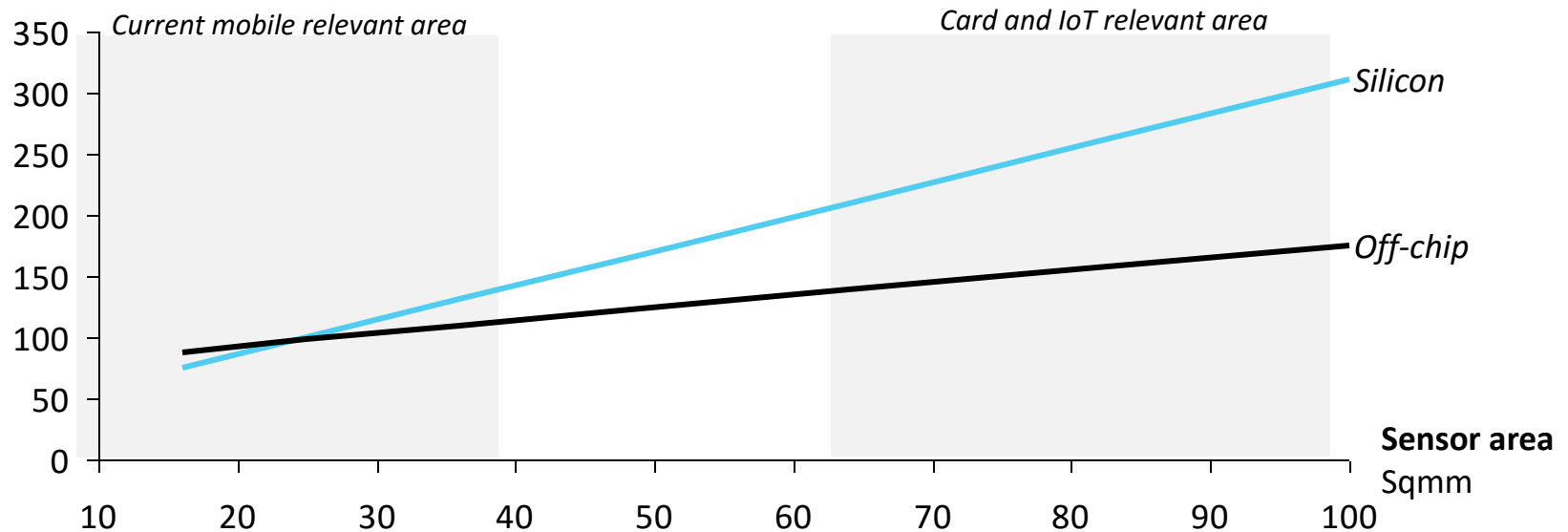


Fingerprint penetration beyond mobile accelerating in IOT

- Devices with limited power require larger sensors for usability
- Flexible sensors value proposition for wearable applications

Indicative cost: off-chip vs silicon capacitive sensors

Percent



- Capacitive sensing dominates market due to performance and cost
- Off-chip has small silicon footprint regardless of sensor size
- The larger the sensor size, the greater the cost advantage of off-chip
- In-house ASIC and sensor packaging evolution driving lower cost

Cards



Mobile



IoT



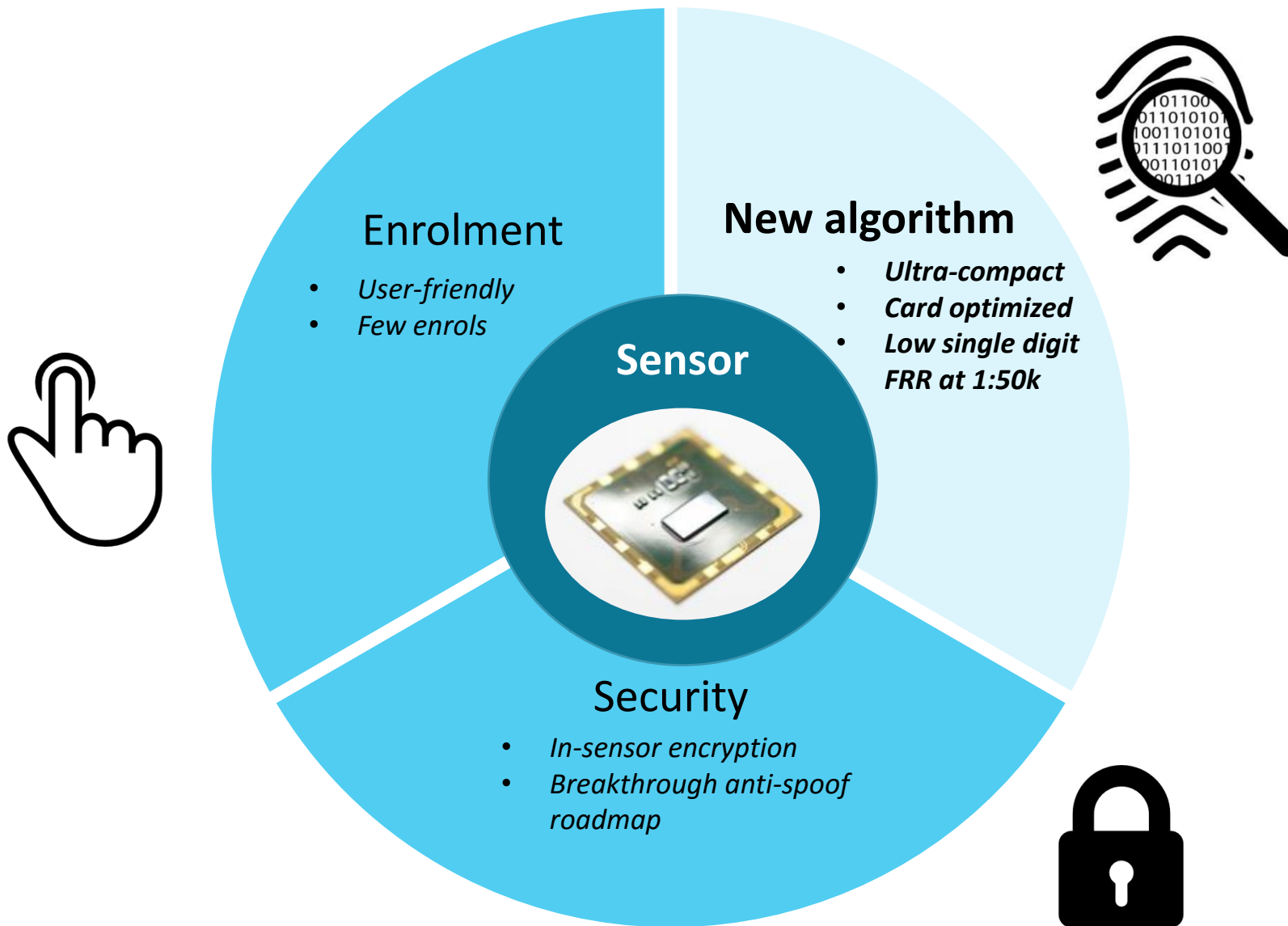
Platform across target markets

- Production ASIC fabricated at TSMC foundry securing low silicon cost
- Modular software suite released for target applications
- New architecture driving simpler packaging to maximise cost advantage
- Breakthrough sensor roadmap

Accelerated product development

- Grown 64% y-o-y to 120 staff from biometric, card and mobile sectors
- Critical mass achieved for in-house biometric, silicon and software capabilities
- Strong focus on card market

MOVING BEYOND SENSOR TO END-TO-END SYSTEM SOLUTION



MOMENTUM ON MASTERCARD BIOMETRIC PROGRAMME



Successful customer trials in Africa and Europe

End-to-end contact solution for commercial deployment with OT-Morpho

High interest from end customers for multiple larger scale pilots 2H 2017

Preparing for final card certification expected to commence Q4 2017

Commercial roll-out target end 2017 following customer pilot approvals

Dual Interface card solution in development leveraging low power ASIC



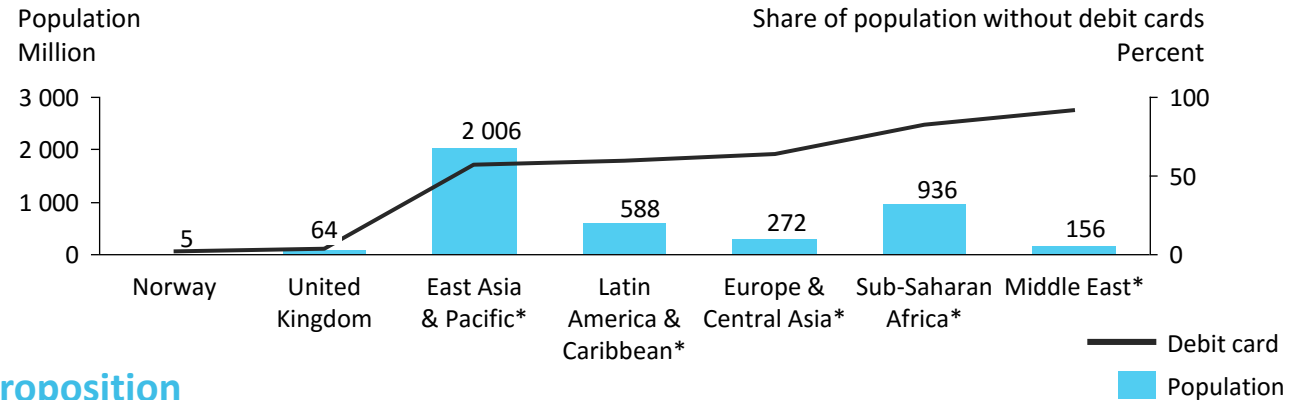


- **Initial order from leading Asian security and authentication smart card provider**
 - For biometric ISO form factor card for government ID and access control
 - Delivery expected the second half of 2017
- **Launched ground-breaking sensor for contactless smart cards**
 - Flexible, low power fingerprint sensor
 - Ready to be used in contactless cards operating with standard NFC terminals
- **High customer activity - sampling and developing sensor solutions for ISO ID1 smart cards**
 - Multiple European top tier card and secure element providers
 - High activity OEMs across APAC (Korea, Taiwan, China)

FINANCIAL INCLUSION BIOMETRIC CARD VALUE PROPOSITION



Huge opportunity - more than 2.5 bn people without debit card



Strong value proposition



- Established identification
- Secure way of receiving entitlements
- Access to credit and banking system



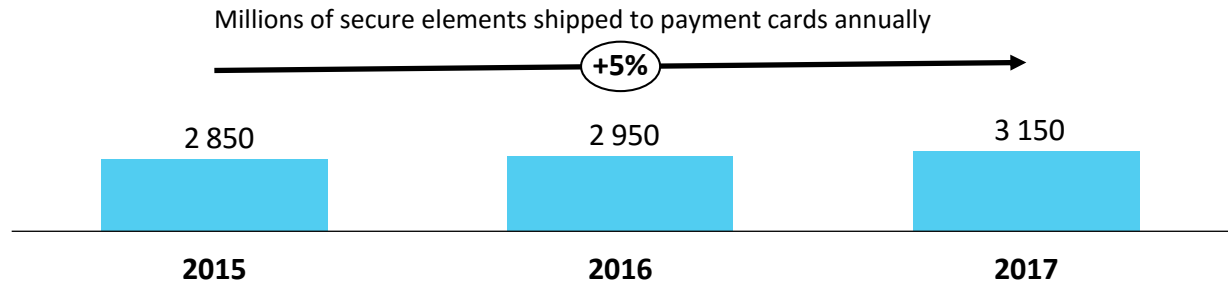
- Significant reduction of leakages in distribution
- No new infrastructure needed
- Limited incremental costs



- Generating transactions
- Loyalty to brand

Source: The World Bank
* Developing countries only

Three billion Chip cards issued every year



Strong value proposition



End users

- User friendly – easier than PINs, fingerprint familiarity from mobile
- Increased security



Issuers

- Attractive to become 'top of wallet' card
- Reduced fraud costs in card present situations
- Less forgone revenue due to users not remembering PIN at time of transaction
- Reduced costs with issuing new cards due to wrong PIN entered
- Issuing banks can deepen loyalty by offering differentiated solution

Source: Eurosmart

CARD OPPORTUNITY IS HIGHLY ATTRACTIVE FOR IDEX



Large market potential

- Multiple billion unit verticals
- Significant demand for both contact and contact-less
- Expect higher ASPs than mobile given high value add



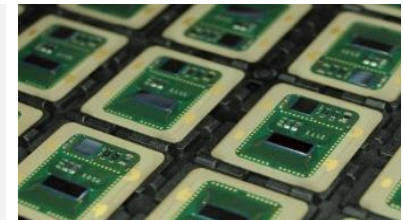
First mover advantage

- IDEX furthest ahead in complex card qualification
- Partnered with several tier-one integrators
- Significant momentum with Mastercard



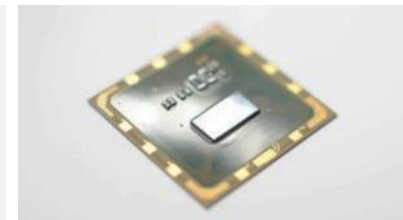
Superior off-chip technology

- Low cost due to small silicon footprint <13 sq mm
- Thin polymer, not fragile silicon material
- Sensor optimal for card mass manufacturing



End-to-end solution

- Ultra-compact matching algorithm
- Enrolment system
- Best FRR/usability



- **Move to infinity displays**
 - Lack of space for sensor in the front
 - Options are back or in-display
- **Conventional sensors continuing**
 - Coated button pricing sharp decline
 - Coated button volume expansion
 - GOT/COT shipments declining
- **Display integration challenges**
 - Fixed position, under glass closer to manufacturing ready
 - Fixed position, in display solutions sampling – performance challenges





Mobile currently dominated by front-mounted silicon sensors...

...expected shift to infinity displays and rear mounted sensor



- 8 design wins, 4 handset launches
- Remaining wins not converted to sales due to industry inventory build up
- Focus on off-chip sensor proposition
- Marketing off-chip sensor for performance driven back of the phone applications
- Modular software released with new sensor
- New architecture to reduce packaging costs
- Roadmap to in display-integrated sensor



- **Smart card programme roll-out with Mastercard**
 - Additional trials in 2H 2017
 - Product certification expected to commence Q4 2017
 - Commercial roll-out targeted end 2017
- **New card customers (other verticals) expected in 2H 2017**
- **Sensor for contactless cards expected to be production ready early 2018**
- **Product roadmap advances on enrol and security in 2H 2017**



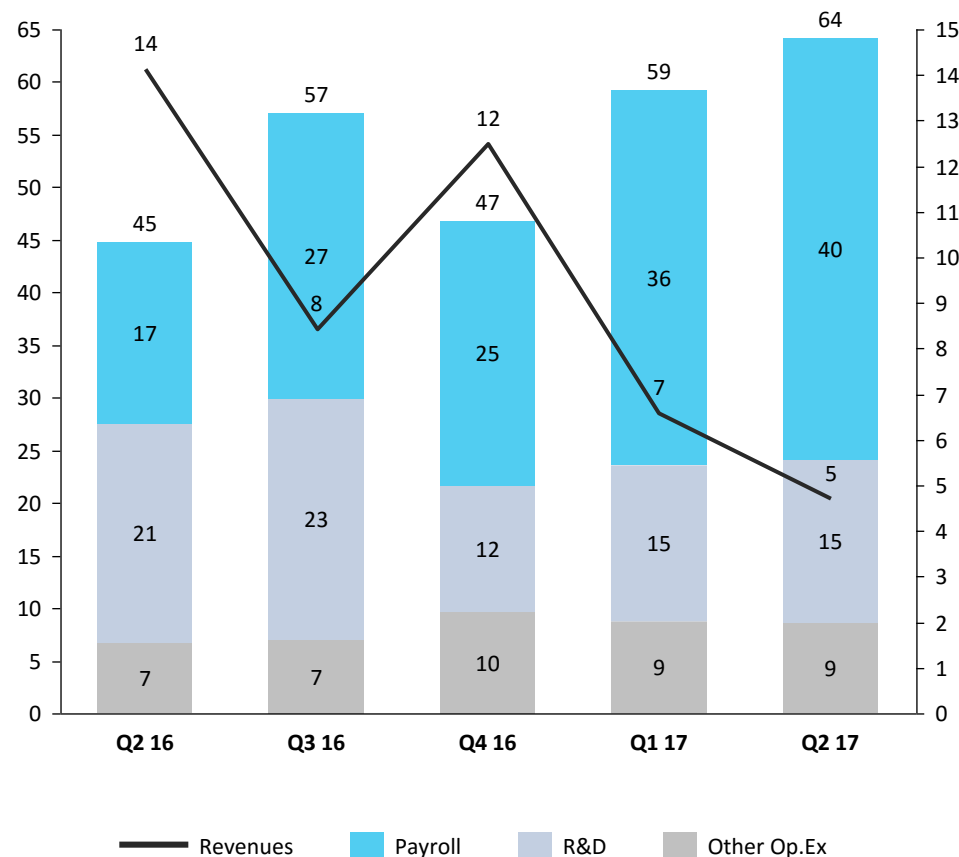
- **Sampling new off-chip sensor for back of phones in 2H 2017**
- **Launch cost optimised sensor for mobile early 2018**

SECOND QUARTER 2017 FINANCIALS



Quarterly OPEX
NOK million

Quarterly revenues
NOK million



- Revenues of NOK 4.7 million**

- Industry inventory build up impacted IDEX as second source supplier

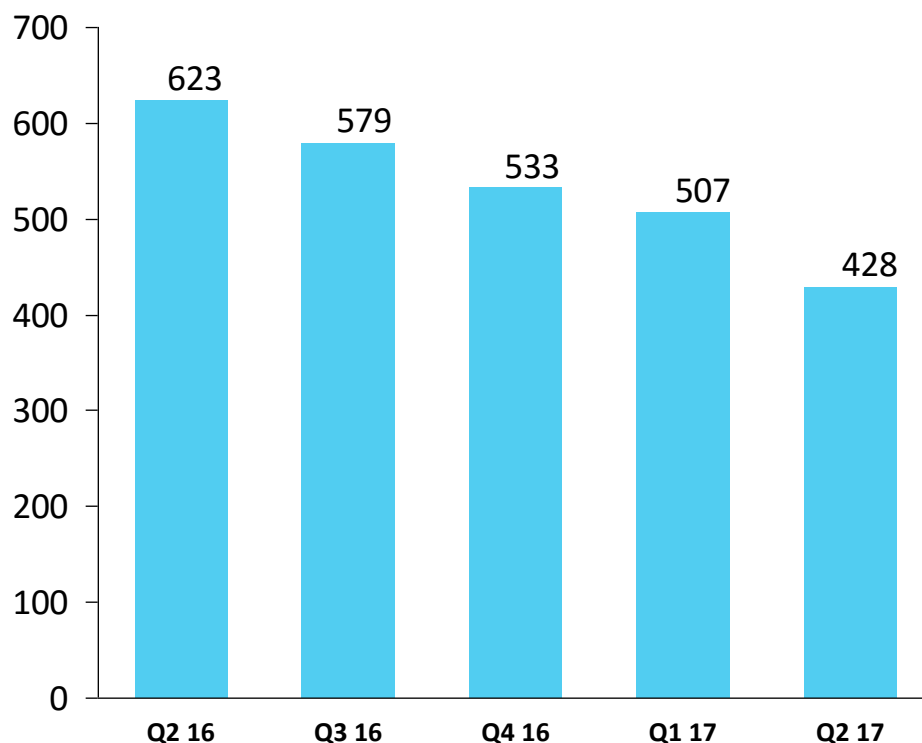
- Gross margin of 17 per cent in Q2 2017**

- Silicon sensors with low contribution due to 'license-like' model
- Off-chip sensor shipments with higher GM

- Operating expenses**

- Growth in headcount increases payroll costs
- In Q2 effects from share based remuneration had net impact on payroll of NOK 5.6 million
- R&D and other OPEX same level as Q1 2017

Net cash position by quarter
NOK million



Second quarter cash outflow of NOK 78 million

- EBITDA of NOK -63 million
- NOK 14 million in reversal of short term payables effect from Q1 leading to extraordinary cash outflow in Q2
- The cash outflow for 1H 2017 was NOK 104 million

Strong cash balance of NOK 428 million



THANK YOU

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